NOMINATIONS NOW OPEN



WHERE TRADITION AND ADVANCEMENT MEET

FOUNDATION ANGUS *sale*

THURSDAY . JANUARY 14 . 2:00 PM MST
AT THE HISTORIC NATIONAL WESTERN COMPLEX

Herd Bull Prospects - Open and Bred Donor Prospects - Proven Donor Cows
Flushes - Pregnancies - Picks

live auction and broadcast on CCi.LIVE

foundation angus FROZEN GENETICS SALE

TUESDAY. JANUARY 12. 5:00 PM MST

Flushes - Pregnancies - Embryos

online auction with live close on SALE RING .live

NATIONAL WESTERN Stock Show

2027 NATIONAL WESTERN STOCK SHOW ANGUS SCHEDULE:

TUESDAY, JANUARY 12
5:00 PM – Foundation Angus ONLINE Frozen Genetics Sale

WEDNESDAY, JANUARY 13
8:00 AM – Angus Junior Heifer Show – *CoBank Arena*
9:00 AM – Herd Sire Display Area Open – *Wagner West Plaza*

THURSDAY, JANUARY 14
9:00 AM – Angus Pen & Carload Shows – *Witwer Show Arena*
11:30 AM – Foundation Angus Sale Preview – *Hutchison Western Stockyards Event Center*
2:00 PM – Foundation Angus Sale – *Wagner Equipment Auction Arena*

FRIDAY, JANUARY 15
8:00 AM – Angus ROV Super Point Bull & Female Shows – *CoBank Arena*

All times Mountain Standard Time.

SALES SPONSORED BY
Colorado Angus Association

Brent Vieselmeyer 970-520-9006

M3 Matt Macfarlane MARKETING

Matt Macfarlane
916-803-3113
m3cattlemarketing@gmail.com
www.m3cattlemarketing.com

DAVE MULLINS

Dave Mullins
317-503-2798

FOUNDATION ANGUS SALE

AT THE

NATIONAL WESTERN Stock Show

2027 CONSIGNOR INFORMATION & ENTRY PACKET

Greetings Angus World, and welcome to the Super Bowl of cattle shows!

As we move forward with the 2027 National Western Stock Show Angus marketing events, the Colorado Angus Association will again sponsor two separate sales under a new NWSS schedule.

Foundation Angus Sale: Thursday, January 14, 2027 at 2:00 p.m. MST. This live auction will be held at the National Western Stock Show and broadcast online on CCI.Live.

Foundation Angus Frozen Genetics Sale: Tuesday, January 12, 2027 at 5:00 p.m. MST. This sale will be ONLINE ONLY on SaleRing.Live with a live closeout.

One catalog will include both events. Complete entry details and requirements are included in this packet.

IMPORTANT FOR 2027

With the outstanding facilities at the National Western Stock Show, bulls, bred heifers, open heifers and donor females will not be required to be halter broke or shown. The loose-cattle pens are accessible, user-friendly and designed to display cattle effectively.

Select consignments may sell remotely using HIGH-QUALITY VIDEO AND PHOTOS, subject to thorough screening by sale management. This breeder-focused format gives genetic suppliers a respected national platform to showcase their programs while providing ranchers access to elite females, herd bulls and frozen genetics.

Please email a high-resolution copy of your ranch/farm logo to M3cattlemarketing@gmail.com.

CONTACTS

Matt Macfarlane - M3 Marketing	(916) 803-3113
Dave Mullins	(317) 503-2798
Brent Vieselmeyer - Colorado Angus Association	(970) 520-9006

2027 FOUNDATION ANGUS SALE

Thursday, January 14, 2027 • Rules & General Information

GENERAL INFORMATION

1. Sale entries are due November 15, 2026. Mail or email completed entries to M3 Marketing.
2. All consignors must be members in good standing with the American Angus Association.
3. All entries must be registered with the American Angus Association.
4. All cattle sell under the sale terms and conditions of the American Angus Association.
5. The consignor must own all entries at the time of entry.
6. Tattoos will be verified at the sale site and must match American Angus Association registration records. Please check tattoos before submitting entries. Tattoos and OCV tattoos must be legible.
7. Entry fee: $100 per live-animal or special lot (bull, heifer, donor, pick, flush or pregnancy). Embryo and semen lots are $50 per lot. Entry fees are non-refundable and applied toward prorated sale expenses.
8. Sale management, the auctioneer and the Colorado Angus Association will charge a total commission of 8%, plus prorated sale expenses less entry fees. Proceeds are expected to be paid approximately 45-60 days after the sale.
9. No-sales/pass-outs will be charged $500 on lots valued over $7,500 and $300 on lots valued at $7,500 or less. No exceptions.
10. Signed and completed entry forms must be received before an entry can be cataloged. No exceptions.

HEALTH REQUIREMENTS

1. BRUCELLOSIS - FEMALES AND BULLS: Official Calfhood Vaccinated (OCV) females must have a legible vaccination tattoo. Females 24 months of age and older must test negative within 30 days prior to the sale date or originate from a certified-free herd. Bulls six months of age and older must test negative within 30 days prior to the sale date or originate from a USDA certified-free herd.

2. TUBERCULOSIS: All breeding animals must test negative within 60 days prior to the sale date or originate from a USDA accredited herd. If from an accredited herd, list the date of the most recent whole-herd test. For Michigan cattle, contact the Colorado State Veterinarian for current testing details.

3. BOVINE VIRAL DIARRHEA (BVD): Animals must have documented negative BVD persistent infection (PI) status before arrival at NWSS. Pooled samples are accepted if individual animal identification is maintained and documented. One negative test per animal is sufficient for life. Accepted tests include IHC, antigen-capture ELISA, PCR and virus isolation. BVD serology/titers are not accepted.

4. SCABIES: All animals must be officially treated with ivermectin or an ivermectin-like product, at the labeled dose, 1-10 days before arrival on NWSS grounds. Destination states may require additional treatment.

5. TRICHOMONIASIS: All sale bulls 12 months of age or older must have a negative individual PCR T. fetus test within 30 days before entry to NWSS. No female contact is permitted after the negative trich test.

6. ANAPLASMOSIS & BLUETONGUE: Testing within 30 days of the sale is optional, but may be necessary for cattle selling to states that require a negative test.

7. HEALTH CERTIFICATES: Three copies of an individual health certificate are required for each animal or lot in the sale.

8. INTERSTATE / EXPORT READINESS: All cattle must be ready for interstate travel. If cattle may be sold for export, including Canada, complete any additional testing required for export eligibility.

IMPORTANT: Have your veterinarian contact the Colorado State Veterinarian for complete health-paper requirements applicable to your state.

Colorado State Veterinarian: Dr. Maggie Baldwin | Assistant State Veterinarian: Dr. Morgan McCarty
Colorado Department of Agriculture, Animal Health Division | 305 Interlocken Parkway, Broomfield, CO 80021 | (303) 869-9130

SALE REQUIREMENTS & 2027 NWSS SCHEDULE

BRAND REQUIREMENTS

1. Exhibitors from mandatory brand-inspection states must provide a current brand inspection certificate. The original must be submitted with the health certificate. Improperly shipped animals will be held until released by the state of origin.
2. Out-of-state exhibitors entering Colorado from non-mandatory brand-inspection states must carry a legal bill of sale as proof of title for livestock traveling to and from the National Western Stock Show.

CONDUCT OF THIS SPECIAL SALE

1. Stalling will be assigned in the sale-cattle area provided in the yards by the National Western Stock Show.
2. Sale cattle must be in the yards by Tuesday, January 12.
3. Sale order will be determined by sale management and the Colorado Angus Association.

ENTRY DEADLINE & MARKETING MATERIALS

1. Pedigree information, entry fees, photos and footnotes must be received by sale management no later than November 15, 2026.
2. Please provide high-quality photos and videos. With a strong online presence through CCI.Live, professional visual material is especially important for off-site bidders and is essential for donor or special lots that cannot be on-site due to extenuating circumstances. Email materials to M3cattlemarketing@gmail.com.
3. Late fee: Entries received after November 15, 2026 will be charged an additional $75 per head.

2027 NATIONAL WESTERN STOCK SHOW ANGUS ACTIVITIES - ALL TIMES MST

TUESDAY, JANUARY 12
5:00 p.m. - Foundation Angus ONLINE Frozen Genetics Sale

WEDNESDAY, JANUARY 13
8:00 a.m. - Angus Junior Heifer Show - CoBank Arena
9:00 a.m. - Herd Sire Display Area Open - Wagner West Plaza

THURSDAY, JANUARY 14
9:00 a.m. - Angus Pen & Carload Shows - Witwer Show Arena
11:30 a.m. - Foundation Angus Sale Preview - Hutchison Western Stockyards Event Center
2:00 p.m. - Foundation Angus Sale - Wagner Equipment Auction Arena

FRIDAY, JANUARY 15
8:00 a.m. - Angus ROV Super Point Bull & Female Shows - CoBank Arena

All times Mountain Standard Time.

SALE MANAGEMENT

Matt Macfarlane - M3 Marketing
4889 Barton Road, Loomis, CA 95650 | (916) 803-3113 | M3cattlemarketing@gmail.com | www.m3cattlemarketing.com

Dave Mullins
(317) 503-2798 | dmauctioneer@gmail.com

2027 FOUNDATION ANGUS SALE

LIVE CATTLE & SPECIAL LOT NOMINATION FORM • JANUARY 14, 2027

Entry Fee: $100 per lot (non-refundable) • Deadline: November 15, 2026 • Late Fee: +$75

Nominations will be screened by sale management for quality and marketability. Original registration certificates must be provided to sale management before the sale. If stored electronically, check the box below.

☐ **Registration stored electronically**

ENTRY TYPE - CHECK ONE

☐ **Herd Bull Prospect** ☐ **Open Heifer** ☐ **Bred Heifer** ☐ **Donor Cow**

☐ **Flush** ☐ **Pregnancy** ☐ **Pick of Herd / Calf Crop**

LIVE CATTLE - BULL / HEIFER / DONOR

☐ **Herd Bull Prospect** ☐ **Open Female** ☐ **Bred Female**

Name _____

Registration No. _____

Birth Date _____

Sire Registration No. _____

Dam Registration No. _____

Breeding Date (if applicable) _____

Service Sire Registration No. _____

PREGNANCY

Sire Name / Reg. No. _____

Dam Name / Reg. No. _____

Location _____

Pregnancy Due Date _____

FLUSH

Dam Name / Reg. No. _____

 # Embryos Guaranteed _____

Location _____

Please include specific terms and conditions, including flush costs, semen costs and any other applicable expenses.

PICK OF HERD / CALF CROP

Include complete terms, number of head to choose from, eligible sires, selection deadline and any other conditions.

LIVE SALE CONSIGNOR INFORMATION & AGREEMENT

Ranch / Farm / Consignor(s) _____

Contact Person(s) _____

Phone Number(s) _____

Email Address _____

Mailing Address _____

City / State / ZIP _____

Consignor Agreement

The undersigned enters _____ lot(s) and agrees to abide by all rules and regulations governing the sale, which are incorporated into this entry agreement by reference.
The amount of $_____ is enclosed as the required entry fee(s). Required registration certificates and supporting information are also enclosed or will be provided as required. After sale expenses are deducted, proceeds will be paid to the individual or farm/ranch entering the animal. That consignor is responsible for any subsequent division of proceeds.

SIGNED: _____ DATE: _____

Printed Name: _____ Lots Entered: _____

SUBMIT ENTRIES & PAYMENT TO

M3 Marketing
4889 Barton Road, Loomis, CA 95650
M3cattlemarketing@gmail.com

FOOTNOTES / LOT DETAILS

Use this space for marketing comments, sale terms, breeding information, donor details, guarantees and other catalog notes.

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2027 FOUNDATION FROZEN GENETICS SALE

ONLINE ONLY ON SALERING.LIVE • TUESDAY, JANUARY 12, 2027

Entry Fee: $50 per lot (non-refundable) • Deadline: November 15, 2026 • Late Fee: +$50

Nominations will be screened by sale management for quality and marketability.

Embryo Guarantee: Embryos sold are guaranteed by the seller to result in at least 1 pregnancy per 3 embryos sold, or 2 pregnancies per 5 embryos sold, when implanted by a certified technician.

LOT TYPE - CHECK ALL THAT APPLY

☐ **IVF Embryos** ☐ **Conventional Embryos**

☐ **Sexed Female Semen Used** ☐ **Reverse-Sort Sexed Female** ☐ **Elite / Rare Semen**

EMBRYOS

Sire Name / Reg. No. _____

Dam Name / Reg. No. _____

Storage Location _____

# of Embryos _____

SEMEN

Sire Name _____

Registration No. _____

Type / # of Units _____

Storage Location _____

CONSIGNOR INFORMATION

Ranch / Farm / Consignor(s) _____

Contact Person(s) _____

Phone Number(s) _____

Email Address _____

Mailing Address _____

City / State / ZIP _____

Consignor Agreement

The undersigned enters _____ lot(s) and agrees to abide by all rules and regulations governing the sale, which are incorporated into this entry agreement by reference. The amount of $_____ is enclosed as the required entry fee(s). After sale expenses are deducted, proceeds will be paid to the individual or farm/ranch entering the lot; that consignor is responsible for any subsequent division of proceeds.

SIGNED: _____ DATE: _____

SALE RING .live

SUBMIT ENTRIES & PAYMENT TO

M3 Marketing
4889 Barton Road, Loomis, CA 95650
M3cattlemarketing@gmail.com

FROZEN GENETICS - FOOTNOTES & LOT DETAILS

Use this page for embryo/semen package details, mating information, guarantees, storage/shipping terms, rare-genetics background and catalog footnotes.